

Walsall Hospital, UK



Who are we?

- Global reach... local knowledge
- Successful international project track record
- PPP/PFI project expertise
- Complete, co-ordinated international service from a single business
- One point of responsibility and contact for all services
- Cost effective performance related fees
- Contractor / subcontractor focus
- High quality managed services
- Quick response to client requirements
- Your worksite is our office
- High impact visualisations and apps
- Training programmes

Metronet - London Underground, UK

Systemtech provides a unique combination of contractual, commercial and legal services from a single business.

We offer PPP/PFI contractors operating in the construction, infrastructure and energy sectors a complete single source contractual, commercial and legal service from the outset of a scheme to its conclusion. Our commercial managers, planners, claims consultants, solicitors and counsel work together under a single point of responsibility to provide a co-ordinated service, avoiding the abortive work that often arises when using multi-party advisors.

Our consultants are familiar with PPP/PFI schemes and can assist at all stages of the process offering a full lifetime project capability or specialist interim services as and when required.

Our cost effective performance fee based service also benefits from full legal professional privilege.

We operate from our 28 offices across Europe, the Middle East and Africa, Asia Pacific and the Americas.



PPP and PFI Services

Inception

- Contract drafting
- Procurement strategy
- Funding advice
- Partnership agreements
- Total cost estimating
- Lifecycle costing
- Baseline programme
- Risk analysis
- Negotiation
- Visualisation
- Training

We work closely with our clients during the inception stage of the project to identify the key objectives and how these are best achieved with minimal risk and maximum opportunity. We will provide independent advice on the most appropriate contractual and commercial arrangements [both upstream and downstream] including procurement, risk identification and management, contract selection, tender evaluation, contract recommendation and programming activities. We have a proven track record in all of these areas and believe that choosing the correct strategy is essential in managing the risks and liabilities inherent at the inception stage of any project.

The benefits of choosing the correct procurement process, together with a considered approach to contract selection, tender evaluation and initial programming activities will ultimately benefit the project during its implementation stage and will reduce the potential for disputes and claims.

It is paramount that the parties understand their specific responsibilities and obligations and our legal team is experienced in capturing these details in easy to follow inter-party agreements.

Mobilisation

- Specialist advice on bespoke contracts
- Design team co-ordination
- Supply chain management
- Programming
- Risk mitigation options
- Construction interface
- FM interface
- Operational reporting review
- Commercial and contract process
- Pre-commencement training workshop

We understand that it is essential to a project's success for costs to be pro-actively managed and controlled so that a "no shock" financial conclusion is delivered. Pro-active contract and commercial protection are put in place alongside practical controls and changes evaluated for time and cost impacts.

Projects often require a significant involvement from suppliers and subcontractors and we can implement the contractual and commercial administration procedures to ensure that cost and programme performance is achieved and that disputes are avoided.

Our strong team of planners is backed up by contractual and legal experts familiar with preparing programmes at all stages of a project – from baseline, to on-site progress, to retrospective forensic for use in disputes.

We do not simply plan a project. We bring new ideas, fresh thinking and solutions to problems whilst looking for opportunities to reduce time periods and de-risk through what-if scenarios. We will advise you on how to prepare contractually compliant programmes, the management and presentation of float, critical paths and the necessary records to keep.

We advocate that a training workshop is held before the project commences on site to ensure that all members of the delivery team are aware the obligations, ground rules and key deliverables.

Construction

- Commercial management
- Margin enhancement
- Lifecycle management
- SPC liaison and management
- Change control
- Cost management
- Scheduling and planning
- Payments
- Dispute management and resolution
- Legal support
- Handover and completion
- Training

We are familiar with the contractual and commercial management of projects throughout the construction phase. We appreciate the importance of the baseline cost and margin and we will implement procedures to ensure that these are monitored and recorded over the duration of the works. Robust change control procedures will be put in place and records maintained to support additional entitlements and appropriate notices given.

Progress will be recorded against the baseline programme and any slippage quickly reported so that mitigation measures can be put in place. If the delay is due to another party then this will be recorded and reported in line with agreed procedures and an extension of time requested.

By following these procedures and by ensuring that the base contract documents are properly drafted, we ensure that our clients are well positioned to avoid disputes. If however a dispute does arise we offer practical, pragmatic and cost effective advice by which the dispute can be managed and resolved.

Project experience

Metronet, London Underground - PPP

Systech was engaged at various levels in order to assist with:

- Budget management
- Bid preparation
- Sub contract management
- Earned value measurement

Project Value:

Region:

Country:

Sector:

Contract:

£17bn

Europe

UK

Transportation

NEC



Walsall Hospital - PFI

Systech's role within this large PFI scheme was to develop a credible construction programme linked to design deliverables and procurement activities. Various 'what if' scenarios were developed to test the programme and for the risk management plan.

Project Value:

Region:

Country:

Sector:

Contract:

£178m

Europe

UK

Construction

Bespoke



Dudley Hospital - PFI

Systech provided a range of services including; commercial and procurement procedures, contract review, commercial and legal risk identification mitigation, rationalisation of the supply chain, whole life cost analysis, planning and identification of critical activities, cost reporting and change control, preparation of claims and dispute resolution.

Project Value:

Region:

Country:

Sector:

Contract:

£530m

Europe

UK

Construction

FIDIC



Glasgow School - PFI

Systech provided commercial management services including change control, benchmarking, market testing, liaising with and advising the FM executive board, preparation and negotiation of claims and management of life-cycle funds.

Project Value:

Region:

Country:

Sector:

Contract:

£1.2bn

Europe

UK

Construction

Bespoke



Project experience

Limerick Tunnel - PPP

Systech provided a quantity check on the bulk earthworks for the main carriageway, side roads and the flood bund.

Project Value: £400m
Region: Europe
Country: UK
Sector: Transportation
Contract: D&B



Project Slam, The MOD Estate

Systech provided commercial support, services included:

- Scheduling and planning
- Cost planning and budgets
- Contract negotiations
- Payment applications, change control and final accounts

Project Value: £1bn
Region: Europe
Country: UK
Sector: Defence
Contract: Bespoke



Walsgrave Hospital - PFI

Systech provided the following services:

- Improve current reporting lines
- Provide live cost information
- Evaluate and improve procurement methods for tender review
- Evaluate and improve the supply chain methods

Project Value: £400m
Region: Europe
Country: UK
Sector: Facilities Management
Contract: Bespoke



Circuit of Wales Racetrack

Systech provided a full commercial and legal service to the SPV over the full duration of the scheme:

- Pre-tender, procurement and funding advice
- Upstream and downstream contract drafting and negotiation
- It is envisaged that support will extend through to commercial and legal support during the construction phase

Project Value: £150m
Region: Europe
Country: UK
Sector: Construction
Contract: Bespoke



Project experience

Enniskillen Hospital - PFI

Systech provided a full commercial and legal service to the design and build contractor throughout the pre-qualification, initial invitation to tender, preferred bidder and financial close stages. We subsequently provided ongoing contractual advice during the construction phase and defects liability period including dispute avoidance, management and resolution.

Project Value: £270m
Region: Europe
Country: UK
Sector: Construction
Contract: Bespoke



Nea Odos

Systech provided post-contract legal and commercial advice including:

- Consideration of and defence to claims
- Funding advice especially ensuring no step in rights were exercised and ensuring drawdown schedules remained in place
- Upstream and downstream drafting and negotiation, including waiver letters
- Ongoing contractual advice during construction phase
- Dispute avoidance, management and resolution in arbitration and Greek courts

Project Value: £2bn
Region: Europe
Country: Greece
Sector: Transportation
Contract: Bespoke



Business Turnaround - PFI

Systech were appointed by a turnaround specialist to assess the contractors financial position and assess the costs to complete for live PFI projects. Following our analysis the banks gave loans, which we monitored, and we then provided commercial management to close out the projects.

Project Value: £530m
Region: Europe
Country: UK
Sector: Construction
Contract: FIDIC



Portfolio Review - PFI

Systech seconded a Head of the Department to lead the changes to the clients PFI portfolio, including: lead the projects for the major variation, liaising with the client, tenders and design team. Engage and liaise with the legal team, value and agree the changes to the project in terms of capital cost and unitary fee.

Project Value: £1.2bn
Region: Europe
Country: UK
Sector: Construction
Contract: Bespoke



Sectors

SECTORS

Construction

.....
Building, civil engineering, mechanical and electrical

Transportation

.....
Rail, air, highways

Energy

.....
Power, oil and gas

Mining, metals and minerals

Defence

Telecommunications and IT

Shipping and marine

Industrial and process

Facilities management



Contacts

Bob Chapman

UK
Regional Managing Director
bob.chapman@systech-int.com

Chapter House
18 –20 Crucifix Lane
London, SE1 3JW

Tel: +44 (0) 20 7940 7656
Fax: +44 (0) 20 7940 7657

Ian Sisley

Europe
Regional Director
isisleyconsult@systech-int.com

13-15 rue Taitbout
75009 Paris
France

Tel: +33 (1) 72 76 25 88
Fax: +33 (1) 72 71 25 99

Stephen Rayment

Middle East and Africa
Group Managing Director
stephen.rayment@systech-int.com

Al Emadi Business Centre
Office No.52, C Ring Road
PO Box 19613, Doha, Qatar

Tel: (+974) 4491 5300
Fax: (+974) 4491 5309

Stephen Rayment

Asia Pacific
Group Managing Director
stephen.rayment@systech-int.com

30 Cecil Street
20-01 Prudential Tower
Singapore, 049712

Tel: (+65) 6631 2930
Fax: (+65) 6631 2880

Craig Silcock

Americas
Regional Managing Director
craig.silcock@systech-int.com

3400 Peachtree Road NE
Suite 1011, Lenox Towers
Atlanta, GA, 30326, USA

Tel: (+1) 404 949 1174
Fax: