

Training



Commercial and contractual awareness

Systech International specialises in the provision of comprehensive training programmes and standalone seminars, tailored to meet your specific needs. Our training is carried out by professionals who are actively involved in construction and related industries, and who can give hands on advice. Our training sessions have proven to be of huge benefit to our clients combining academic and practical elements to enhance greater understanding.

To discuss your training requirements or to book a seminar, please contact:

Geoff Ansell
Director of Corporate Marketing and Training

Tel: +44 (0) 207 940 7656
Fax: + 44 (0) 207 940 7657
geoff.ansell@systech-int.com



Commercial and contractual awareness

- To instill sound contractual and commercial awareness that will ensure the company is protected
- To raise awareness of the many commercial 'pit falls'
- To appreciate the importance of contemporary site records in maximising commercial entitlement
- To recognise when the scope is changing, when to take action, and how to correctly value change
- To understand cost, value and the importance of accurate forecasting
- To recognise and take appropriate action to avoid potential disputes

Introduction

- Why we need to be commercially aware

Tender phase

- Allocation of risks and responsibilities
- The top ten risk items
- How best to limit liability

Contract formation

- What constitutes a contract
- Types of contract
- Standard model forms and special conditions
- Sub-contract arrangements

Contract execution

- Starting out on the right track
- Understanding notice provisions in relation to key legal and contractual concepts
- How to maintain good records and evidence
- The importance of records - credibility, weight and admissibility
- Put it in writing at the time - essential points of good letter writing
- The importance of cost value reconciliation, accurate forecasting

and risk management

- Recognising when the scope is changing and what action to take next
- Understanding entitlement to additional cost and extensions of time
- Essential points of a good delay notice
- Identifying cause and effect impact on programme and progress
- How to value variations - escaping from bill rates.
- Recognising the costs associated with acceleration, delay and disruption
- Protection against set off and damages
- Getting paid for what you do
- Dispute avoidance

Claims/disputes

- Key components of a claim
- How to present your case
- When does a claim become a dispute
- Resolution of disputes

Why use Systech for in house training?

- Delivered by qualified construction/legal professionals
- Appointment of dedicated trainer
- Trainees have hands-on project experience
- Training programmes or one-off sessions
- Course tailored to suit your individual needs
- Duration, timing and venue of sessions to suit your requirement
- Interactive group sessions
- Workshops to aid learning
- Training advice for professional qualifications